



MAIL BOXES ETC.
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BUSINESS-TO-BUSINESS

CASE STUDIES



Case Study: 1

Business Type:

Wind Turbine Manufacturer

MBE Service:

Shipping & Post

Frequency:

Every Day

Client Type:

Global renewable-energy equipment manufacturer.

Challenge:

The company needed a dependable, same-day collection service for urgent documents and specialist components being sent worldwide. Their engineers required time-critical deliveries to sites, and internal admin teams struggled to manage multiple couriers and tracking references daily.

MBE London – Ruislip Solution:

We implemented a scheduled daily 3 p.m. collection, handling all post, courier and international consignments. Each item was logged, labelled, and dispatched with the correct service level — whether overnight, economy, or time-sensitive. Consolidated monthly invoicing simplified their accounting.

Result / Benefit:

The company achieved total peace of mind: one pickup, one trusted contact, global reach. Engineers received essential parts faster, and administrative burden dropped significantly.

Summary:

For engineering and manufacturing clients, MBE London – Ruislip ensures precision, speed and consistency — freeing your team to focus on innovation, not logistics.



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Case Study: 2

Business Type:

Art Studio

MBE Service:

WW Shipping

Frequency:

Multiple a month

Client Type:

Established international art studio producing limited edition prints for a global collector base.

Challenge:

The studio regularly needed to ship hundreds of delicate fine-art prints around the world. Handling international logistics, documentation, and deadlines was consuming valuable creative time. They needed a reliable, consistent partner capable of managing large, high-volume shipments securely and on schedule.

MBE London – Ruislip Solution:

MBE London – Ruislip provided a dedicated pack-and-ship solution tailored to the studio's workflow. Our team collected pre-tubed prints directly from the studio, ensured professional documentation and customs compliance, and dispatched shipments via premium international courier services. We also implemented consolidated billing and tracking for easy monthly reconciliation.

Result / Benefit:

By outsourcing logistics to MBE London – Ruislip, the art studio gained time to focus on creation and client engagement rather than shipping administration. Their global distribution became faster, more reliable, and fully traceable — helping them maintain a professional, seamless experience for collectors worldwide.

Summary:

For creative professionals, MBE London – Ruislip acts as an extension of your studio. We manage the logistics, paperwork, and deadlines so your art arrives safely and beautifully anywhere in the world. One collection, one point of contact, zero stress.



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Case Study: 3

Business Type:

Print Company

MBE Service:

Shipping

Frequency:

Above 10 a month

Client Type:

Commercial printer producing event and conference materials.

Challenge:

The print house handled large-scale event print runs but struggled with the complexity of domestic and international dispatches, particularly when deadlines were tight or customs documentation was required.

MBE London – Ruislip Solution:

We became their logistics arm — collecting completed print jobs, packing as required, and dispatching to destinations worldwide. Each order was billed on account with clear monthly invoicing, integrating seamlessly into their production workflow.

Result / Benefit:

The printer eliminated delivery issues and gained a reputation for on-time international fulfilment. They now focus entirely on production while MBE London – Ruislip ensures flawless delivery.

Summary:

We bridge the gap between your press and your clients — professional, reliable distribution that elevates your service quality and client satisfaction.



Case Study: 4

Business Type:
Pharmacy

MBE Service:
International Shipping

Frequency:
45 x a month

Client Type:
UK-based pharmacy working with global clinics and laboratories.

Challenge:
The pharmacy needed to send regulated medical supplies and toiletries worldwide, often under strict timelines and compliance requirements. Price sensitivity made consistency and value essential.

MBE London – Ruislip Solution:
We provided an end-to-end international shipping solution that ensured compliant handling, competitive rates, and reliable transit times. Our proactive communication and documentation support reduced customs delays.

Result / Benefit:
The pharmacy now dispatches products globally with confidence, maintaining regulatory compliance and minimising shipping-related issues.

Summary:
When precision and reliability matter, MBE London – Ruislip delivers — compliant medical and pharmaceutical logistics with complete visibility.



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Case Study: 5

Business Type:

University

MBE Service:

Shipping & Occasional
Print

Frequency:

Multiple a month

Client Type:

A leading UK university with an active international marketing and recruitment department.

Challenge:

The university frequently sends brochures, prospectuses, banners, and promotional materials to educational fairs, hotels, and partner institutions worldwide. Their internal print room was often at capacity, and international shipments required time-consuming customs handling. They needed a reliable partner to simplify the process and ensure materials reached their destinations quickly and trouble-free.

MBE London – Ruislip Solution:

MBE London – Ruislip became an integrated logistics partner, managing the printing and worldwide distribution of marketing materials. We introduced Delivered Duty Paid (DDP) shipping — ensuring materials cleared customs smoothly and reached recipients without delay. When the university’s print room was overloaded, we also provided last-minute print support to keep campaigns on schedule.

Result / Benefit:

The university’s international marketing team now enjoys a hassle-free, end-to-end service — from print production to worldwide delivery. They’ve reduced time spent managing couriers and customs paperwork, while gaining confidence that their brand materials arrive on time and in perfect condition wherever the event is held.

Summary:

MBE London – Ruislip simplifies global communication for education providers. From print to delivery, we help your brand travel effortlessly — ensuring every brochure, banner, and prospectus arrives where it needs to be, when it needs to be there.



Case Study: 6

Business Type:

Investment Banking & Financial Services

MBE Service:

Shipping

Frequency:

60x a month

Client Type:

International investment and financial advisory firm.

Challenge:

The firm needed secure, same-day document dispatch to China and Hong Kong. Time sensitivity and confidentiality were critical, and manual courier management created delays.

MBE London – Ruislip Solution:

We offered rapid international document shipping with full tracking, confidentiality assurance, and monthly consolidated invoicing. Our team ensured each urgent consignment was prioritised.

Result / Benefit:

Documents now reach clients and partner offices abroad quickly and securely, reinforcing the firm's professional image and reducing internal admin time.

Summary:

For financial institutions, MBE London – Ruislip guarantees secure, on-time international document delivery — protecting your reputation with every shipment.



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Case Study: 7

Business Type:

Telecommunications Provider

MBE Service:

Shipping plus Occasional Print & Bind

Frequency:

Monthly

Client Type:

National telecoms company with distributed workforce.

Challenge:

Managing new-starter and leaver equipment logistics across the UK and EU was time-consuming. HR needed a single partner to handle kit dispatch and returns smoothly.

MBE London – Ruislip Solution:

We created a dedicated service to ship and collect laptops and peripherals, including optional printing and binding of onboarding manuals. All shipments were tracked and reported.

Result / Benefit:

The HR team now enjoys a streamlined process for employee equipment management, reducing lost items and administrative effort.

Summary:

Simplify your employee logistics — MBE London – Ruislip manages new-starter and return-equipment movements efficiently across borders.



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Case Study: 8

Business Type:
Accountant

MBE Service:
Newsletter Printing

Frequency:
Every Quarter

Client Type:
Regional accountancy practice communicating with thousands of clients.

Challenge:
The firm required periodic printing and mailing of high-quality newsletters to clients — a task that overwhelmed in-house resources each quarter.

MBE London – Ruislip Solution:
We handled the complete process: printing 2,500 A3 colour newsletters, folding and preparing for distribution, ensuring consistent presentation and deadlines.

Result / Benefit:
The accountants strengthened their client communication and brand image while removing production stress and manual labour from their team.

Summary:
MBE London – Ruislip keeps your professional communications seamless — quality print, dependable turnaround, every quarter.



Case Study: 9

Business Type:

IT Company

MBE Service:

Shipping & Packing (UK & WW)

Frequency:

Daily

Client Type:

Technology services business managing repairs and product shipments.

Challenge:

Frequent dispatches of devices for repair or replacement required professional packing and secure international shipping — tasks that risked time loss and damage when handled in-house.

MBE London – Ruislip Solution:

We provided daily professional packing and shipping for devices worldwide, including custom packaging solutions and returns coordination.

Result / Benefit:

The company reduced damage incidents, gained predictable delivery times, and freed technical staff from packing duties.

Summary:

From tablets to servers, MBE London – Ruislip keeps your tech moving safely and efficiently — every day.



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Case Study: 10

Business Type:

Container Shipping Company

MBE Service:

Envelope Shipping WW

Frequency:

Multiple times a month

Client Type:

International freight and container-shipping provider.

Challenge:

The firm needed rapid, traceable dispatch of critical Bills of Lading and port documents to destinations worldwide.

MBE London – Ruislip Solution:

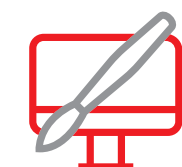
We supplied a streamlined document-collection and delivery service. Labels were sent instantly; our driver collected documents and shipped them directly to global receivers with confirmation.

Result / Benefit:

The company achieved faster turnaround of shipping documentation, improving coordination with ports and clients.

Summary:

For logistics professionals, MBE London – Ruislip ensures your paperwork travels as reliably as your cargo.



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Case Study: 11

Business Type:

Solar Panel Film Company

MBE Service:

WW Shipping

Frequency:

Multiple times a month

Client Type:

Innovative manufacturer exporting solar-film samples worldwide.

Challenge:

The company needed a trusted logistics partner to collect and deliver delicate product samples promptly to international partners.

MBE London – Ruislip Solution:

We provided regular collection, professional packaging, and international express delivery services — supported by a dedicated account for simplified invoicing.

Result / Benefit:

Samples reached prospects quickly and in perfect condition, helping the company grow global relationships and accelerate sales.

Summary:

Power your global growth — MBE London – Ruislip moves your technology safely, swiftly, and professionally.



Case Study: 12

Business Type:

Solicitor (Financial Law)

MBE Service:

WW Shipping

Frequency:

4 times per week



Client Type:

International law firm specialising in financial services.

Challenge:

The firm’s legal teams required rapid, secure document shipping between the UK and Asia. Their previous courier processes were inconsistent and lacked accountability.

MBE London – Ruislip Solution:

Following a networking introduction, we became their preferred shipping partner — providing responsive, time-critical international delivery with full tracking and optional mailbox reception.

Result / Benefit:

The solicitors now enjoy consistent turnaround times, secure handling, and simplified inbound and outbound document flow.

Summary:

When time and confidentiality matter, MBE London – Ruislip delivers legal documents globally with complete professionalism and discretion.



Case Study: 13

Business Type:

Electrical & Mechanical Contractors

MBE Service:

Shipping & Print

Frequency:

Monthly

Client Type:

Construction and engineering contractor.

Challenge:

Frequent equipment and document shipments to project sites across the UK and abroad were slowing operations and diverting staff from core duties.

MBE London – Ruislip Solution:

We took over all packing and delivery of laptops, tools, and printed materials — including business stationery, letterheads, and branded notebooks — ensuring consistent presentation and reliability.

Result / Benefit:

Project managers now have a single trusted partner handling logistics and print, keeping operations efficient and professional.

Summary:

MBE London – Ruislip supports your projects end-to-end — from branded materials to on-site deliveries, all handled seamlessly.



Case Study: 14

Business Type:

Local Artist

MBE Service:

Shipping, Print & Post

Frequency:

Weekly

Client Type:

Independent visual artist selling framed and unframed prints online.

Challenge:

The artist needed a professional solution for printing, framing, and shipping artworks safely to collectors across the UK.

MBE London – Ruislip Solution:

We managed the full process: printing artwork, framing as requested, packaging with protective materials, and dispatching via Royal Mail and Parcelforce 48.

Result / Benefit:

The artist gained more time to focus on creativity and sales, while every client received their artwork perfectly presented and protected.

Summary:

Your art deserves the same care in transit as in creation — MBE London – Ruislip ensures each piece arrives safely and beautifully.



Case Study: 15

Business Type:

Medical/Cosmetic

MBE Service:

Logistics fulfilment & Print

Frequency:

Daily, “round-the-clock” operation

Client Type:

Fast-growing medical and cosmetic products brand.

Challenge:

The company needed an integrated fulfilment and print partner to handle daily orders, manage stock, and produce marketing materials, all while scaling rapidly.

MBE London – Ruislip Solution:

We designed a complete fulfilment operation: receiving stock, logging inventory, picking, packing, dispatching orders, and producing accompanying documentation. We also managed print production for marketing campaigns and events.

Result / Benefit:

The brand achieved scalable, round-the-clock order fulfilment without investing in warehouse infrastructure — enabling rapid growth and consistent customer experience.

Summary:

MBE London – Ruislip combines fulfilment and print expertise to power your brand’s growth — reliable, flexible, and fully managed.



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Case Study: 16

Business Type:

Online Education

MBE Service:

Print & Ship

Frequency:

Daily, 100-200 textbooks

Client Type:

Digital learning company providing international study materials.

Challenge:

The business required rapid, high-quality textbook printing and global distribution, with frequent updates to course materials.

MBE London – Ruislip Solution:

We manage on-demand printing, binding, and dispatch of textbooks worldwide, keeping files current and ensuring immediate response to order notifications. Our collaboration extends to logistical strategy meetings, where we advise on efficiency improvements.

Result / Benefit:

The client reduced print inventory costs, ensured content accuracy, and achieved global reach with consistent quality and delivery speed.

Summary:

Education moves fast — MBE London – Ruislip keeps your learning materials current, professional, and on time, anywhere in the world.



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Case Study: 17

Business Type:

Medical Communications

MBE Service:

Shipping & Packing

Frequency:

Weekly

Client Type:

Healthcare communications agency with global staff and events.

Challenge:

The company required consistent handling of laptops, promotional print, and exhibition materials for teams worldwide. Internal resources were stretched following staff absence.

MBE London – Ruislip Solution:

We assumed responsibility for all packing, dispatch, and returns of equipment and marketing materials, including management of duties and taxes on our shipping account to simplify billing.

Result / Benefit:

The agency gained a flexible logistics partner that ensured timely deliveries and professional presentation across all conferences and projects.

Summary:

MBE London – Ruislip keeps your medical communications moving — from conference stands to staff equipment, we deliver globally with precision.



Case Study: 18

Business Type:

Pharmaceutical Company

MBE Service:

Shipping & Packing

Frequency:

Weekly



Client Type:

Major pharmaceutical firm conducting international clinical trials.

Challenge:

The company needed secure shipment of laptops and medical devices to nurses and trial sites, including returns management and high-value cover.

MBE London – Ruislip Solution:

We provided end-to-end logistics — collecting equipment, packing to professional standard, shipping to trial locations, managing customs, and coordinating returns. All shipments were covered under MBE CoverProtect for full protection.

Result / Benefit:

The company achieved smoother trial operations, assured safety of equipment, and reduced internal coordination workload.

Summary:

For the life-sciences sector, MBE London – Ruislip offers reliable, compliant, and fully protected logistics that keep research running efficiently.



Tack Рахмет **ευχαριστώ**
Obrigado Dziękuję **Hvala** Dèkoju Tangi unene
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Kiitos **Vd'aka** Dankie ආචාර්ය **Grazie** Takk
Merci Terima kasih
Рахмат **Siyabonga** շնորհակալություն